



SAARTHI - सारथी

करियर मार्गदर्शन पोर्टल · Career Guidance Portal

"सही मार्गदर्शन, उज्ज्वल भविष्य।"

करियर शीट · CAREER SHEET

बैंक / शाखा प्रबंधक

A bank/branch manager runs a branch's day-to-day operations, team, customer service and business targets. In public-sector banks this role usually comes via the IBPS/SBI PO exam-a stable, respected career.



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/bank-branch-manager

राजकीय उच्च माध्यमिक विद्यालय, जेठन्तरी

Govt. Sr. Sec. School, Jethantri · ब्लॉक समदड़ी · बालोतरा (Block Samdari · Balotra)

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सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

A bank/branch manager runs a branch's day-to-day operations, team, customer service and business targets. In public-sector banks this role usually comes via the IBPS/SBI PO exam-a stable, respected career.

2 At a glance

Minimum qualification	Graduate in any subject
Selection exam	IBPS PO / SBI PO
Average salary	Rs 55,000-1,30,000/month
Work mode	Public and private banks

3 What you need

INTERESTS

- Leadership and team management
- Connecting with and serving people
- Interest in numbers and business

ABILITIES

- Good at maths
- Able to direct and get work done
- Enjoys leading

KEY SKILLS

- Team leadership and management
- Customer relations
- Risk and compliance awareness
- Communication skills
- Knowledge of banking operations
- Business targets and sales
- Problem-solving

4 How to get there

- 1 Complete 10+2 in Commerce/Science.
- 2 Graduate in any subject (public-sector banks).
- 3 Clear the IBPS PO or SBI PO exam.
- 4 Join as Assistant Manager (Scale I) on probation.
- 5 Become Branch Manager (Scale II) after 3-5 years.
- 6 Private banks: do an MBA and take the bank's probationary test.

MAIN EXAMS

- IBPS PO exam
- SBI PO exam

5 Where to study

GOVERNMENT INSTITUTES

- University of Rajasthan (Commerce/MBA) — Jaipur, Rajasthan (<https://www.uniraj.ac.in>)
- IIM Ahmedabad — Ahmedabad
- IIM Lucknow — Lucknow
- Faculty of Management Studies, University of Delhi — Delhi

PRIVATE INSTITUTES

- XLRI — Jamshedpur
- MDI — Gurgaon
- SPJIMR — Mumbai

ONLINE

- IGNOU (distance MBA) — Distance learning (<https://www.ignou.ac.in>)
- SWAYAM / NPTEL — Online (<https://swayam.gov.in>)
- Coursera (Banking & Finance) — Online (<https://in.coursera.org>)

FEES

A bachelor's degree is very affordable; an MBA can cost about Rs 20,000 to Rs 40,00,000. Becoming a public-sector bank PO only needs exam preparation.

SCHOLARSHIPS

- National Scholarship Portal (scholarships.gov.in) (<https://scholarships.gov.in>)
- Buddy4Study (<https://www.buddy4study.com>)
- Vidya Lakshmi Education Loan Portal (<https://www.vidyalakshmi.co.in>)

6 What the work is like

WHERE YOU WORK

Branches of public and private banks.

WORK CULTURE

A desk job in which you lead a team. Banks usually run 5-6 days a week, 8-9 hours a day. Opportunities exist for persons with disabilities.

WHO HIRES

- | | |
|-----------------------------|------------------------|
| • State Bank of India (SBI) | • Punjab National Bank |
| • Bank of Baroda | • HDFC Bank |
| • ICICI Bank | • Axis Bank |

DEMAND (2026)

With bank expansion and financial inclusion, demand for capable branch managers stays strong in 2026; digital banking skills matter more than ever.

7 Career growth

- 1 Assistant Manager / Officer (Scale I)
- 2 Branch Manager (Scale II)
- 3 Senior Manager / Chief Manager
- 4 Assistant General Manager
- 5 General Manager -> Executive Director -> Chairman

EARNINGS

Starting	₹55,000–65,000/माह
Mid level	₹90,000–1,30,000/माह
Senior level	₹2,00,000+/माह

A public-sector bank PO's starting pay with allowances is good; these are indicative 2026 figures.

8 The good parts · The challenges

The good parts

- Prestigious, stable and secure job
- Good pay, allowances and pension
- Clear promotions and leadership opportunities

The challenges

- Pressure of business targets
- Transfers can happen
- Long hours and accountability

9 Real-life journeys

Ranjana Kumar

Former Chairperson & Managing Director, Indian Bank

Ranjana Kumar joined Bank of India as a probationary officer in 1966 and, through branch and administrative roles, rose to become Chairperson & Managing Director of Indian Bank-the first woman to head a public-sector bank in India. She later also chaired NABARD.

Wikipedia · https://en.wikipedia.org/wiki/Ranjana_Kumar

Dinesh Kumar Khara

Former Chairman, State Bank of India

Dinesh Kumar Khara joined SBI as a probationary officer in 1984 and, through branch, circle and international banking roles, rose to become the bank's Chairman in 2020. His journey shows how one can start with the PO exam and reach the very top.

Wikipedia · https://en.wikipedia.org/wiki/Dinesh_Kumar_Khara

10 If this route does not work out

One exam or one attempt does not close the door. The same subjects also open these routes — entry is usually easier, and you can return to this field later.

- Compliance Officer
- Risk Manager
- Loan Officer

11 Sources & further reading

1. Rajasthan Govt Career Guidance — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%ac%e0%a5%88%e0%a4%82%e0%a4%95-%e0%a4%aa%e0%a5%8d%e0%a4%b0%e0%a4%ac%e0%a4%82%e0%a4%a7%e0%a4%95-%e0%a4%b6%e0%a4%be%e0%a4%96%e0%a4%be-%e0%a4%aa%e0%a5%8d%e0%a4%b0%e0%a4%ac%e0%a4%82%e0%a4%a7/>
2. IBPS — <https://www.ibps.in>
3. SBI Careers — <https://sbi.co.in/web/careers>
4. Reserve Bank of India — <https://www.rbi.org.in>



And 770+ more careers — the whole portal

Interest and aptitude tests, government jobs, skill courses and a CV builder — free, no login, and it works offline.

career.gssjethantri.in