



SAARTHI - सारथी

करियर मार्गदर्शन पोर्टल · Career Guidance Portal

"सही मार्गदर्शन, उज्ज्वल भविष्य।"

करियर शीट · CAREER SHEET

निवेश बैंकर

Investment bankers help companies, governments and large investors raise capital, launch IPOs and execute big deals like mergers and acquisitions (M&A). It is a fast-paced, high-paying corner of high finance.



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/investment-banker

राजकीय उच्च माध्यमिक विद्यालय, जेठन्तरी

Govt. Sr. Sec. School, Jethantri · ब्लॉक समदड़ी · बालोतरा (Block Samdari · Balotra)

www.gsssjethantri.in · career.gsssjethantri.in



सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

Investment bankers help companies, governments and large investors raise capital, launch IPOs and execute big deals like mergers and acquisitions (M&A). It is a fast-paced, high-paying corner of high finance.

2 At a glance

Minimum qualification	Finance/Commerce degree + MBA/CFA
Starting salary	Rs 12-20 LPA
Key Path	Top MBA (IIM) or CFA
Work mode	Investment banks, Mumbai (BKC)

3 What you need

INTERESTS

- Persuading people and closing deals
- Leadership and analysing problems
- Strong interest in maths and financial numbers

ABILITIES

- Sharp analytical and numerical ability
- Effective communication and negotiation
- Stamina for long hours under pressure

KEY SKILLS

- Financial modelling and valuation
- Accounting and corporate finance knowledge
- Presentation and client relationships
- Proficiency in Excel and PowerPoint
- Market and industry research
- Time management and attention to detail

4 How to get there

- 1 Complete 10+2 in Commerce or Science.
- 2 Do a bachelor's in finance/economics/accounting/math.
- 3 Pursue an MBA in Finance (ideally IIM/top B-school).
- 4 Or clear all three levels of the CFA programme.
- 5 Enter an investment bank/firm through internships.

MAIN EXAMS

- CAT for MBA admission
- FRM for risk specialisation
- CFA programme examinations

5 Where to study

GOVERNMENT INSTITUTES

- IIM Ahmedabad — Ahmedabad, Gujarat (<https://www.iima.ac.in>)
- IIM Bangalore — Bengaluru, Karnataka
- University of Mumbai — Mumbai, Maharashtra
- University of Rajasthan — Jaipur, Rajasthan

PRIVATE INSTITUTES

- BITS Pilani — Pilani, Rajasthan
- St. Xavier's College — Kolkata, West Bengal
- Christ University — Bengaluru, Karnataka

ONLINE

- CFA Institute — Online (<https://www.cfainstitute.org>)
- NPTEL SWAYAM (Commerce) — Online (<https://swayam.gov.in>)

FEES

Degree/MBA fees roughly Rs 1,00,000-20,00,000; total CFA cost about Rs 3-4 lakh. Varies by institute.

SCHOLARSHIPS

- National Scholarship Portal (<https://scholarships.gov.in>)

- Vidyalakshmi Education Loan (<https://www.vidyalakshmi.co.in>)
- Buddy4Study (<https://www.buddy4study.com>)

6 What the work is like

WHERE YOU WORK

Investment banks, M&A advisory firms, private equity, mutual fund companies and stock exchanges. Mostly based in Mumbai.

WORK CULTURE

A desk job involving team management and local travel; 5-6 days a week, often 10-14 hours. Opportunities exist for persons with disabilities.

WHO HIRES

- | | |
|--------------------------|------------------------|
| • Kotak Mahindra Capital | • JM Financial |
| • ICICI Securities | • Axis Capital |
| • J.P. Morgan India | • Morgan Stanley India |

DEMAND (2026)

With India's booming IPO and startup-funding market, demand for skilled investment bankers is strong in 2026, though entry is highly competitive.

7 Career growth

- 1 Analyst
- 2 Associate
- 3 Vice President
- 4 Director
- 5 Managing Director

EARNINGS

Starting	₹12-20 लाख/वर्ष
Mid level	₹30-60 लाख/वर्ष
Senior level	₹1 करोड़+/वर्ष

Bonuses form a large part of pay; figures are indicative and vary by firm.

8 The good parts · The challenges

The good parts

- Very high salary and bonuses
- Exposure to big deals and top leadership
- Fast career growth and steep learning

The challenges

- Very long hours and high stress
- Extremely competitive entry
- Difficult work-life balance

9 Real-life journeys

Sonal Biyani

Investment banker & co-founder, Basic Roots Consulting

Sonal Biyani from Jodhpur (Rajasthan) studied engineering at J.N. Vyas University and did an MBA from IIFT Delhi. By day she helps startups raise funds; by night she performs stand-up comedy.

YourStory · <https://yourstory.com/herstory/2022/08/meet-sonal-biyaniinvestment-banker-by-day-stand-up>

Uday Kotak

Founder, Kotak Mahindra Bank

Uday Kotak started with a small finance firm in the 1980s and built it into Kotak Mahindra, one of India's leading investment-banking and banking groups, and is today among Asia's richest bankers.

Forbes · <https://www.forbes.com/profile/uday-kotak/>

10 If this route does not work out

One exam or one attempt does not close the door. The same subjects also open these routes — entry is usually easier, and you can return to this field later.

- Relationship Manager
- Investment / Portfolio Manager
- Venture Capitalist

11 Sources & further reading

1. Rajasthan Career Guidance: Investment Banker — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%a8%e0%a4%bf%e0%a4%b5%e0%a5%87%e0%a4%b6-%e0%a4%ac%e0%a5%88%e0%a4%82%e0%a4%95%e0%a4%b0/>
2. CFA Institute — <https://www.cfainstitute.org>
3. NIRF Rankings — <https://www.nirfindia.org>



And 770+ more careers — the whole portal

Interest and aptitude tests, government jobs, skill courses and a CV builder — free, no login, and it works offline.

career.gsssjethantri.in