



SAARTHI • सारथी

करियर मार्गदर्शन पोर्टल • Career Guidance Portal

"सही मार्गदर्शन, उज्ज्वल भविष्य।"

करियर शीट • CAREER SHEET

स्टॉक ब्रोकर

A stock broker buys and sells shares and securities on the stock exchange on behalf of investors, in exchange for a fee or commission. NISM certification and SEBI registration are required.



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/stock-broker

राजकीय उच्च माध्यमिक विद्यालय, जेठन्तरी

Govt. Sr. Sec. School, Jethantri • ब्लॉक समदड़ी • बालोतरा (Block Samdari • Balotra)

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सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी • मास्टर ट्रेनर
Principal, GSSS Jethantri • Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास • व्याख्याता (इतिहास)
Designed & developed • Lecturer (History)

विशेष धन्यवाद • SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) • रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) • रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) • रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) • रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। • An independent project based on the Government's official career-guidance content.

1 About this career

A stock broker buys and sells shares and securities on the stock exchange on behalf of investors, in exchange for a fee or commission. NISM certification and SEBI registration are required.

2 At a glance

Minimum qualification	Graduation in Commerce/Finance
Certification	NISM certification
Avg salary	₹20k–1L+/month
Sector	Stock market & brokerage

3 What you need

INTERESTS

- Interest in maths and numbers
- Interest in finance and markets
- Goal-driven work

ABILITIES

- Strong in mathematics
- Quick, accurate decisions
- Good communication

KEY SKILLS

- Market analysis
- Risk management
- Communication
- Decision-making
- Client relationships
- Numerical skills
- Discipline

4 How to get there

- 1 Complete 10+2 (Commerce/Science)
- 2 Graduate in Commerce/Economics/Finance
- 3 Obtain NISM certification (e.g., Equity Derivatives)
- 4 Get stock exchange (NSE/BSE) membership and SEBI registration
- 5 Gain experience at a brokerage or start your own firm

MAIN EXAMS

- NISM certification exams
- SEBI registration
- NCFM (NSE)

5 Where to study

GOVERNMENT INSTITUTES

- University of Rajasthan — Jaipur
- NISM (नेशनल इंस्टीट्यूट ऑफ़ सेक्योरिटीज़ मार्केट्स) — Navi Mumbai (<https://www.nism.ac.in/>)
- Jai Narain Vyas University — Jodhpur
- IGNOU (दूरस्थ शिक्षा) — Nationwide (<https://www.ignou.ac.in/>)

PRIVATE INSTITUTES

- BITS Pilani — Pilani, Rajasthan
- Jaipur National University — Jaipur
- BSE Institute — Mumbai

ONLINE

- NISM Online Certifications (<https://www.nism.ac.in/>)
- SWAYAM / NPTEL – Commerce (<https://swayam.gov.in/explorer?searchText=commerce>)
- Coursera – Finance & Markets (<https://in.coursera.org/courses?query=stock%20market>)

FEES

Graduation fees are about Rs 1,00,000–3,00,000; NISM certification is roughly Rs 1,500–3,000 per exam; setting up your own firm needs more capital.

SCHOLARSHIPS

- National Scholarship Portal (<https://scholarships.gov.in>)
- Buddy4Study (<https://www.buddy4study.com>)
- Rajasthan SJE Scholarship (<https://sje.rajasthan.gov.in/>)
- Vidyalakshmi Education Loan (<https://www.vidyalakshmi.co.in>)

6 What the work is like

WHERE YOU WORK

Brokerage firms; you can also start your own firm as an entrepreneur.

WORK CULTURE

A desk job with high pressure and fast pace during market hours; about 5–6 days a week, 8–9 hours a day.

WHO HIRES

- | | |
|-----------------|--------------------|
| • Zerodha | • Angel One |
| • ICICI Direct | • HDFC Securities |
| • Motilal Oswal | • Kotak Securities |

DEMAND (2026)

A sharp rise in demat accounts and retail investing is increasing demand for brokers and market professionals.

7 Career growth

- 1 Sub-broker, Share Market
- 2 Broker, Share Market
- 3 Cluster Manager, Share Market
- 4 Branch Manager, Share Market

EARNINGS

Starting	₹20,000–35,000/माह
Mid level	₹50,000–1,00,000/माह
Senior level	₹2,50,000+/माह

Income depends on commissions and market performance, and is highly variable.

8 The good parts · The challenges

The good parts

- Potential for high income
- Chance to start your own firm
- The excitement and pace of markets

The challenges

- Market risk and uncertainty
- High-pressure work
- Irregular income

9 Real-life journeys

Deena Mehta

India's first woman stock broker, MD – Asit C. Mehta

Deena Mehta is India's first woman stock broker; a chartered accountant, she became the first woman President of the Bombay Stock Exchange (BSE) and is today MD of Asit C. Mehta Investment Intermediates.

Wikipedia · https://en.wikipedia.org/wiki/Deena_Mehta

Rakesh Jhunjhunwala

Investor & trader, 'India's Big Bull'

Rakesh Jhunjhunwala was known as 'India's Big Bull'; starting with just a few thousand rupees, he built a fortune worth billions in the stock market and became one of the country's most famous investors.

Wikipedia · https://en.wikipedia.org/wiki/Rakesh_Jhunjhunwala

10 If this route does not work out

One exam or one attempt does not close the door. The same subjects also open these routes — entry is usually easier, and you can return to this field later.

- Compliance Officer
- Bank / Branch Manager
- Loan Officer

11 Sources & further reading

1. Rajasthan Career Guidance — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%b8%e0%a5%8d%e0%a4%9f%e0%a5%89%e0%a4%95-%e0%a4%ac%e0%a5%8d%e0%a4%b0%e0%a5%8b%e0%a4%95%e0%a4%b0/>
2. SEBI — <https://www.sebi.gov.in/>
3. NISM — <https://www.nism.ac.in/>
4. National Stock Exchange (NSE) — <https://www.nseindia.com/>



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Interest and aptitude tests, government jobs, skill courses and a CV builder — free, no login, and it works offline.

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