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करियर शीट · CAREER SHEET

कला व्यापारी / गैलरिस्ट

An Art Dealer or Gallerist is the bridge between the art world and buyers — buying, selling and exhibiting paintings, sculpture, photography and contemporary works, running art galleries, representing artists and connecting them...



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

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सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

An Art Dealer or Gallerist is the bridge between the art world and buyers — buying, selling and exhibiting paintings, sculpture, photography and contemporary works, running art galleries, representing artists and connecting them with collectors, museums and investors. They curate exhibitions, judge the authenticity and value of artworks, and negotiate deals at auctions and art fairs. India's art market is growing fast, making this an exciting and respected career for those who love art and also enjoy business and networking.

2 At a glance

Minimum qualification	Graduation in Arts/Art History after Class 12 (Master's helps)
Course duration	3–5 years (degree + postgraduate)
Starting salary	₹18,000–30,000/month (gallery assistant)
Work mode	Gallery job or commission/sales-based independent dealing

3 What you need

INTERESTS

- Deep interest in art, painting and aesthetics
- A flair for business, negotiation and understanding markets
- Enjoy meeting people, building relationships and networking

ABILITIES

- An eye to judge the quality, style and authenticity of artworks
- Strong communication and persuasive selling skills
- Business sense and the ability to price and value works

KEY SKILLS

- Deep knowledge of art history, styles and artists
- Exhibition curation and gallery management
- Networking with artists, collectors and auction houses
- Basic accounting, contracts and legal paperwork
- Appraising artworks for authenticity and pricing
- Sales, negotiation and client/collector relations
- Understanding the art market, marketing and social media

4 How to get there

- 1 After Class 12, do a graduation in Fine Arts, Art History or a related subject; knowledge of history, economics or management also helps.
- 2 Deepen expertise with a Master's/diploma in Art History, Art Appreciation or Arts Management.
- 3 Gain hands-on experience as a gallery assistant/intern at a gallery, auction house or art fair.
- 4 Build a network of artists, curators and collectors and study the art market, prices and trends.
- 5 With experience become a gallery manager/curator, then open your own gallery or work as an independent art dealer/consultant.

5 Where to study**GOVERNMENT INSTITUTES**

- राजस्थान स्कूल ऑफ आर्ट (Rajasthan School of Art) — Jaipur, Rajasthan (<https://hte.rajasthan.gov.in/college/gcrsajaipur>)
- राजस्थान विश्वविद्यालय – ललित कला (University of Rajasthan – Fine Arts) — Jaipur, Rajasthan (<https://www.uniraj.ac.in/>)
- कला-इतिहास एवं सौंदर्यशास्त्र विभाग, एम.एस. विश्वविद्यालय बड़ौदा (Dept. of Art History & Aesthetics, MSU Baroda) — Vadodara, Gujarat (<https://msubaroda.ac.in/academics/FFA/departament/AHA/aboutdepartment>)
- राष्ट्रीय संग्रहालय संस्थान – कला-इतिहास विभाग (National Museum Institute – History of Art) — New Delhi (<https://nmi.gov.in/departments/hoacourses.htm>)

PRIVATE INSTITUTES

- ज्ञानप्रवाह, मुंबई (Jnanapravaha – Art Criticism & Appreciation) — Mumbai, Maharashtra (<https://jnanapravaha.org/>)
- इंडियन इंस्टीट्यूट ऑफ आर्ट एंड डिज़ाइन (Indian Institute of Art & Design) — New Delhi (<https://www.iiad.edu.in/>)

ONLINE

- सोथबीज़ इंस्टीट्यूट ऑफ आर्ट (Sotheby's Institute of Art – Online) — Online (<https://www.sothebysinstitute.com/>)
- कोर्सेरा – कला-इतिहास एवं कला बाज़ार कोर्स (Coursera – Art History & Art Market) — Online (<https://www.coursera.org/courses?query=art%20history>)

FEES

At government universities (Rajasthan School of Art, University of Rajasthan, MSU Baroda), Fine Arts/Art History fees are roughly ₹5,000–30,000 per year. Private institutes and art appreciation/arts management courses can cost ₹50,000 to ₹3,00,000+. Online short courses are available for a few thousand rupees.

SCHOLARSHIPS

- राष्ट्रीय छात्रवृत्ति पोर्टल (National Scholarship Portal) (<https://scholarships.gov.in>)
- संस्कृति मंत्रालय – युवा कलाकार छात्रवृत्ति/फेलोशिप (Ministry of Culture – Scholarships & Fellowships) (<https://www.indiaculture.gov.in/scholarship-fellowship>)
- सामाजिक न्याय एवं अधिकारिता विभाग, राजस्थान (SJE Rajasthan Scholarships) (<https://sje.rajasthan.gov.in/>)
- Buddy4Study – कला एवं डिज़ाइन छात्रवृत्तियां (<https://www.buddy4study.com/>)

6 What the work is like

WHERE YOU WORK

Art galleries, auction houses, art fairs, museums, corporate and private art collections, and one's own gallery or online art platform.

WORK CULTURE

Work is mainly at galleries and events; long, irregular hours, travel and evening openings are common around exhibitions and art fairs. It is a creative, social and entrepreneurial environment where reputation and relationships matter greatly.

WHO HIRES

- Leading galleries such as Vadehra Art Gallery (New Delhi)
- Modern-art dealers like DAG (Delhi Art Gallery)
- International auction houses like Christie's/Sotheby's India
- Nature Morte and other contemporary art galleries
- Auction houses such as Saffronart
- Independent art dealer, art advisor, or one's own gallery

DEMAND (2026)

India's art market is growing fast — a rising collector base, record auctions, events like the India Art Fair and booming online art sales are increasing demand for skilled gallerists and art dealers. Growing domestic and global investment in modern and contemporary Indian art keeps this field expanding.

7 Career growth

- 1 Gallery Assistant / Intern
- 2 Curator / Gallery Manager
- 3 Senior Art Specialist / Director
- 4 Gallery Owner / Independent Art Dealer

EARNINGS

Starting	₹18,000–30,000/माह
Mid level	₹40,000–80,000/माह
Senior level	₹1,50,000–5,00,000+/माह

Entry-level gallery assistants/coordinators earn about ₹18,000–30,000/month; curators and gallery managers can earn ₹40,000–80,000/month. Established dealers and gallery owners earn mainly on commission and sales (typically a 10–50% commission on artworks sold), so income is highly variable and can reach several lakh rupees on successful deals.

8 The good parts · The challenges

The good parts

- Turn a passion for art into a rewarding career
- High earning and entrepreneurship potential in a growing Indian art market
- A prestigious network of artists, collectors and the cultural world

The challenges

- Income is uncertain and depends on commission/sales
- Building reputation and trust takes years of effort
- Risks of market swings, forgeries and stiff competition

9 Real-life journeys

Dinesh Vazirani

Co-founder & CEO, Saffronart (India's leading art auction house)

Dinesh Vazirani co-founded Saffronart with his wife Minal in 2000 and built it into India's largest online art auction house. At a time when buying and selling art online was almost unthinkable in India, he pioneered a transparent online auction model that took modern and contemporary Indian art to collectors around the world. His journey shows how combining a love of art with technology and business vision can build a major, respected career in art dealing.

Serenade Magazine · <https://serenademagazine.art/art-innovation-and-transparency-dinesh-vazirani-on-leading-saffronart/>

Roshini Vadehra

Director, Vadehra Art Gallery, New Delhi

Roshini Vadehra is the Director of Vadehra Art Gallery, which her father founded in 1987. Over more than two decades she has expanded the gallery's contemporary programme, represented senior artists such as Arpita Singh, and nurtured emerging talent. In 2007 she co-founded the Foundation for Indian Contemporary Art (FICA) to strengthen art education, residencies and public art in India. Her success as a woman gallerist inspires every girl who wants to make her name in art dealing.

Whitewall · <https://whitewall.art/art/roshini-vadehra-gallerist-collector/>

10 If this route does not work out

One exam or one attempt does not close the door. The same subjects also open these routes — entry is usually easier, and you can return to this field later.

- Photographer
- Dancer

- Musician

11 Sources & further reading

1. Rajasthan Career Guidance – Art Dealer — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%95%e0%a4%b2%e0%a4%be-%e0%a4%b5%e0%a5%8d%e0%a4%af%e0%a4%be%e0%a4%aa%e0%a4%be%e0%a4%b0%e0%a5%80-art-dealer/>
2. Vadehra Art Gallery – Team — <https://www.vadehraart.com/team/>
3. Saffronart – India's Art Auction Platform — <https://www.saffronart.com/>
4. Artnet – Gallery Economic Survey (Art Dealer Income) — <https://news.artnet.com/market/gallery-economic-survey-artnet-news-pro-1974504>
5. SalaryExpert – Art Dealer Salary, India — <https://www.salaryexpert.com/salary/job/art-dealer/india/new-delhi>



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