



SAARTHI - सारथी

करियर मार्गदर्शन पोर्टल · Career Guidance Portal

"सही मार्गदर्शन, उज्ज्वल भविष्य।"

करियर शीट · CAREER SHEET

स्वास्थ्य प्रबंधन पेशेवर

A Health Management Professional or Hospital Administrator manages the day-to-day operations, finance, human resources, quality and patient services of hospitals, clinics and health institutions. It is a management career, not a...



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/health-management

राजकीय उच्च माध्यमिक विद्यालय, जेठन्तरी

Govt. Sr. Sec. School, Jethantri · ब्लॉक समदड़ी · बालोतरा (Block Samdari · Balotra)

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सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

A Health Management Professional or Hospital Administrator manages the day-to-day operations, finance, human resources, quality and patient services of hospitals, clinics and health institutions. It is a management career, not a clinical one — you make healthcare run smoothly, affordably and better. With India's growing private hospital chains, insurance, health-tech and government health system, demand for this role is rising fast.

2 At a glance

Min. qualification	Bachelor's in any stream; then MHA/MBA in Hospital Management (or BHA)
Work mode	Full-time, on-site at hospital; often shifts/on-call
Demand (2026)	High and growing
Top earning	₹30–50+ lakh/year (CEO/Director level)

3 What you need

INTERESTS

- Interest in healthcare and helping people, without becoming a doctor
- Problem-solving and working with people and teams
- Interest in management, organising and building systems

ABILITIES

- Organisational and planning ability
- Calm decision-making under pressure and emergencies
- Ability to understand numbers, budgets and data

KEY SKILLS

- Communication and people-handling skills
- Leadership and team management

- Financial and budget management
- Hospital operations and process management
- Knowledge of health law, regulations and ethics
- Understanding of quality and accreditation (NABH/JCI)
- Data analysis and healthcare IT/HMIS

4 How to get there

- 1 Pass Class 12 in any stream (Science/Commerce/Arts); Biology is not mandatory.
- 2 Complete a bachelor's in any subject, or opt directly for a 3-year BHA (Bachelor of Hospital Administration).
- 3 After graduation, do an MHA or a 2-year MBA in Hospital & Health Management.
- 4 Gain practical experience through hospital internships/summer projects during the course.
- 5 Start with an entry-level role — Management Trainee, Operations Executive or Department Coordinator.

MAIN EXAMS

- National MBA entrance exams: CAT, XAT, NMAT, MAT, CMAT, ATMA — accepted for MBA in Hospital Management.
- For MHA, institute-specific entry: AIIMS's own entrance test, TISS admission (TISSNET-based).
- CUET-PG and universities' own tests (e.g. IIHMR University's IIHMRU-MAT).

5 Where to study

GOVERNMENT INSTITUTES

- RUHS – Institute of Public Health — Jaipur (<https://ruhsraj.org/institute-of-public-health/>)
- AIIMS New Delhi – Master of Hospital Administration (MHA) — New Delhi (<https://www.aiims.edu>)
- Tata Institute of Social Sciences (TISS) – MHA — Mumbai (<https://admissions.tiss.ac.in/view/10/admissions/ma-admissions/master-of-hospital-administration-mha/>)
- National Institute of Health & Family Welfare (NIHFW) — New Delhi (<https://nihfw.ac.in>)

PRIVATE INSTITUTES

- IIHMR University – MBA in Hospital & Health Management — Jaipur (<https://iihmr.edu.in/program/mba-hospital-and-health-management>)

- Symbiosis Institute of Health Sciences (SIHS) — Pune (<https://www.sihspune.org>)
- Manipal – Prasanna School of Public Health / MAHE — Manipal (<https://manipal.edu>)

ONLINE

- IGNOU – PG Diploma in Hospital & Health Management (PGDHHM) — Distance (<https://ignouadmission.samarth.edu.in>)

FEES

MHA at government institutes (AIIMS/TISS) is relatively low-cost — a few thousand to about ₹1–3 lakh total. An MBA at private/deemed institutes like IIHMR University costs roughly ₹13–14 lakh (full course). IGNOU's PGDHHM is very affordable (~₹15–20 thousand).

SCHOLARSHIPS

- National Scholarship Portal (NSP) (<https://scholarships.gov.in>)
- Rajasthan CM Higher Education Scholarships (SSO) (<https://sso.rajasthan.gov.in>)
- IIHMR University Merit Scholarships (<https://iihmr.edu.in/admission/about-admission>)

6 What the work is like

WHERE YOU WORK

Private and government hospitals, multi-speciality chains, nursing homes, diagnostic centres, insurance/TPA firms, health-tech startups, consulting firms and WHO/NGOs.

WORK CULTURE

Fast-paced, high-responsibility environment; coordinating between doctors, nurses, patients and staff. Long hours, shifts and emergencies are common, but the service impact is fulfilling.

WHO HIRES

- | | |
|---|---|
| • Private hospital chains — Apollo, Fortis, Narayana Health, Max, Manipal | • Government health departments, National Health Mission (NHM) and district/medical-college hospitals |
| • Insurance and TPA companies (Star Health, ICICI Lombard, Medi Assist) | • Health-tech companies (Practo, PharmEasy, Tata 1mg) |
| • NGOs and international bodies (WHO, UNICEF, PHFI) | • Healthcare consulting firms (Deloitte, KPMG healthcare practice) |

DEMAND (2026)

India's healthcare sector is expanding rapidly — new hospitals, insurance expansion (Ayushman Bharat), digital health and NABH accreditation are driving demand for trained administrators. Rajasthan too is seeing fast growth in private hospitals and medical colleges, so demand in 2026 is high and steady.

7 Career growth

- 1 Management Trainee / Trainee Officer
- 2 Operations/Department Executive
- 3 Manager (Operations/Quality/Patient Services)
- 4 Hospital Administrator / General Manager
- 5 Chief Operating Officer (COO) / CEO / Director

EARNINGS

Starting	₹3-5 लाख/वर्ष
Mid level	₹8-15 लाख/वर्ष
Senior level	₹25-50+ लाख/वर्ष

Starting pay varies by institute and city; government posts follow fixed pay scales. Top (CEO/Director) roles in large chains can earn more. (2026 estimate)

8 The good parts · The challenges**The good parts**

- Direct contribution to healthcare — meaningful impact without an MBBS.
- Growing sector, steady demand and strong career growth.
- Diverse work areas — hospitals, insurance, health-tech, consulting.

The challenges

- Long, irregular hours, shifts and emergency pressure.
- High responsibility — the weight of patient safety and service quality.
- Good private courses are expensive; starting salaries are modest.

9 Real-life journeys

Vishal Bali

Health Management Professional, Executive Chairman of Asia Healthcare Holdings

Vishal Bali studied hospital management, started from the ground up, and rose to become CEO of Fortis Healthcare. Today, through Asia Healthcare Holdings, he builds networks of specialty hospitals in maternity care, oncology and eye care. His journey shows how a career in health management can serve lakhs of patients without ever holding a scalpel.

Forbes India · <https://www.forbesindia.com/article/work-in-progress/vishal-bali-a-specialty-touch/52265/1>

Meena Ganesh

Co-founder & CEO of Portea Medical — a leader in home healthcare

When Meena Ganesh's father battled cancer, she found there was no way to care for a patient at home after discharge. Moved by this, she founded Portea Medical in 2013, which now brings doctors, nurses and lab tests to patients' homes across India.

YourStory · <https://yourstory.com/2020/02/turning-point-meena-ganesh-portea-medical-healthtech-startup>

10 Sources & further reading

1. IIHMR University, Jaipur — MBA Hospital & Health Management — <https://iihmr.edu.in/program/mba-hospital-and-health-management>
2. TISS Mumbai — MHA admissions — <https://admissions.tiss.ac.in/view/10/admissions/ma-admissions/master-of-hospital-administration-mha/>
3. IGNOU — PGDHHM — <https://ignouadmission.samarth.edu.in>
4. NIHFV, New Delhi — <https://nihfv.ac.in>
5. National Scholarship Portal — <https://scholarships.gov.in>



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