



SAARTHI - सारथी

करियर मार्गदर्शन पोर्टल · Career Guidance Portal

"सही मार्गदर्शन, उज्ज्वल भविष्य।"

करियर शीट · CAREER SHEET

आपूर्ति श्रृंखला प्रबंधक

A Supply Chain Manager is the professional who oversees the entire flow of a product end to end — from sourcing raw materials through production, storage, inventory and finally distribution to the customer. They coordinate...



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/supply-chain-manager

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श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

A Supply Chain Manager is the professional who oversees the entire flow of a product end to end — from sourcing raw materials through production, storage, inventory and finally distribution to the customer. They coordinate suppliers, factories, warehouses and logistics teams to deliver the right goods, at the right time, at the right cost, forecasting demand and using ERP systems like SAP and data analytics. With the rapid rise of e-commerce, manufacturing and FMCG, it is one of India's fastest-growing and best-paid careers.

2 At a glance

Minimum qualification	Graduation + usually an MBA in Supply Chain/Operations
Course duration	3-year Bachelor's + 2-year MBA
Starting salary	₹40,000–70,000/month
Work mode	Full-time corporate office + factory/warehouse

3 What you need

INTERESTS

- Interest in understanding whole systems and thinking end to end
- Keen on coordinating and leading across different teams
- Enjoy working with numbers, data and cost optimisation

ABILITIES

- Analytical and logical thinking
- Strong communication and leadership skills
- Planning and decision-making under pressure

KEY SKILLS

- Demand forecasting and supply planning
- Data analytics and cost/performance analysis with Excel

- Using ERP/SAP (SAP, Oracle) and supply-chain software
- Inventory and warehouse management
- Negotiation and procurement
- Coordinating with suppliers, factories, warehouses and logistics teams
- Problem-solving and process improvement

4 How to get there

- 1 After Class 12 (any stream; Maths/Commerce helpful), complete a Bachelor's — BBA, B.Com, Engineering or any discipline.
- 2 Take CAT or another entrance exam and apply for an MBA/PGDM in Supply Chain/Operations.
- 3 Earn certifications in SAP, Excel, data analytics and supply chain (e.g. CSCP/APICS, CII Logistics).
- 4 Do an internship and start as a supply chain analyst/management trainee in a manufacturing, e-commerce or FMCG company.
- 5 With experience, progress from analyst to supply chain manager and on to head of supply chain.

MAIN EXAMS

- Common Admission Test (CAT) — for IIMs and top MBA admissions
- Other MBA entrance exams such as XAT / NMAT / CMAT / MAT

5 Where to study

GOVERNMENT INSTITUTES

- भारतीय प्रबंधन संस्थान उदयपुर (IIM Udaipur) — Udaipur, Rajasthan (<https://www.iimu.ac.in/>)
- मालवीय राष्ट्रीय प्रौद्योगिकी संस्थान (MNIT) - प्रबंधन अध्ययन विभाग — Jaipur, Rajasthan (<https://mnit.ac.in/>)
- भारतीय प्रबंधन संस्थान मुंबई (IIM Mumbai, पूर्व NITIE) - सप्लाइ चेन — Mumbai (<https://www.iimmumbai.ac.in/>)
- भारतीय प्रबंधन संस्थान बेंगलुरु (IIM Bangalore) — Bengaluru (<https://www.iimb.ac.in/>)

PRIVATE INSTITUTES

- मणिपाल यूनिवर्सिटी जयपुर - MBA (सप्लाइ चेन/ऑपरेशन्स) — Jaipur, Rajasthan (<https://jaipur.manipal.edu/>)
- जेईसीआरसी यूनिवर्सिटी - स्कूल ऑफ बिजनेस — Jaipur, Rajasthan (<https://www.jecrcuniversity.edu.in/>)

ONLINE

- SWAYAM / NPTEL - सप्लाइ चेन व ऑपरेशन्स कोर्स — Online (<https://swayam.gov.in/>)

- CII इंस्टिट्यूट ऑफ लॉजिस्टिक्स - सप्लाय चेन सर्टिफिकेशन — Online / Chennai (<https://ciilogistics.com/>)

FEES

A two-year MBA at government IIMs and NITs costs roughly ₹5–25 lakh (higher at IIM Udaipur/Mumbai), while private universities in Jaipur offer an MBA for about ₹2–8 lakh. Scholarships and education loans can bring this down considerably.

SCHOLARSHIPS

- राष्ट्रीय छात्रवृत्ति पोर्टल (NSP) (<https://scholarships.gov.in/>)
- आदित्य बिड़ला स्कॉलरशिप (प्रबंधन) (<https://www.adityabirlascholars.net/>)
- Buddy4Study – MBA छात्रवृत्तियाँ (<https://www.buddy4study.com/scholarships/mba-scholarship>)
- SJE राजस्थान छात्रवृत्ति (<https://sje.rajasthan.gov.in/>)

6 What the work is like

WHERE YOU WORK

Manufacturing and automobile companies, e-commerce firms (Flipkart, Amazon), FMCG brands, third-party logistics (3PL) companies, consulting firms and retail chains.

WORK CULTURE

Usually a 5-6 day week in a corporate office, but visits and travel to factories, warehouses and distribution centres are common. A target-driven, fast-paced environment with occasional long hours and extra pressure during festive/peak seasons. Growing opportunities exist for women and persons with disabilities.

WHO HIRES

- Manufacturing and automobile companies (Tata, Mahindra, Maruti Suzuki)
- FMCG brands (Hindustan Unilever, ITC, Nestlé)
- Consulting firms (Accenture, Deloitte, EY)
- E-commerce and quick-commerce companies (Flipkart, Amazon, Blinkit)
- Third-party logistics and supply-chain companies (DHL, Delhivery, Blue Dart)
- Retail and pharma chains and large PSUs

DEMAND (2026)

Demand for skilled supply chain managers is very high in India, driven by the rapid expansion of e-commerce, quick-commerce, manufacturing (Make in India) and FMCG, plus logistics initiatives like 'Gati Shakti'. Companies hire such professionals at good salaries to cut costs and speed up delivery, making it a fast-growing, future-proof career.

7 Career growth

- 1 Supply Chain Analyst / Management Trainee
- 2 Supply Chain Manager
- 3 Head of Supply Chain / Supply Chain Director
- 4 Vice President (Supply Chain) / Chief Supply Chain Officer (CSCO)

EARNINGS

Starting	₹40,000–70,000/माह
Mid level	₹1,00,000–1,80,000/माह
Senior level	₹2,00,000–5,00,000+/माह

Per industry reports (EICTA/IIT Kanpur, 6figr), in 2026 a Supply Chain Manager starts at roughly ₹5–10 lakh/year, rising with experience to ₹12–22 lakh/year at mid level and ₹40–70 lakh/year or more at head/VP level. At large firms, CSCO total packages can exceed ₹1 crore/year.

8 The good parts · The challenges

The good parts

- High demand and good pay in the fast-growing e-commerce and manufacturing sectors
- A clear, fast path to grow from analyst to VP/CSCO
- Needed in every industry — a varied, future-proof career

The challenges

- Usually requires an MBA to enter, which can be expensive
- Pressure of targets and deadlines, long hours in peak season
- High accountability for delays, strikes or supply disruptions

9 Real-life journeys

Vinay Vaidya

Senior Vice President – Supply Chain Technology, Flipkart

Vinay Vaidya is a digital-commerce leader with over 20 years of experience. After nearly 18 years at Amazon building core capabilities across the Marketplace, seller ecosystem and India operations, and then serving as Chief Technology Officer at Tata Digital, he was appointed Senior Vice President of Supply Chain Technology at Flipkart in 2026. There he drives fast, affordable nationwide delivery through fulfilment, logistics and AI. His journey shows how far a career can go at the meeting point of technology and supply chain.

Business Standard · https://www.business-standard.com/amp/companies/news/flipkart-hires-former-tata-digital-cto-voidya-to-lead-supply-chain-tech-126070201363_1.html

Sripriya Kamath

Head of Supply Chain Management, Zenfold Sustainable Technologies

Sripriya Kamath was ranked at the very top of SCM Spectrum's Top 10 Women in India's supply chain management industry. As Head of Supply Chain Management at Zenfold Sustainable Technologies, she leads the full chain from procurement to distribution and champions sustainable supply chains. In a field long seen as male-dominated, her achievement inspires every girl who wants to rise to leadership roles in supply chain and logistics.

SCM Spectrum · <https://scmspectrum.com/scm-spectrum-features-top-10-women-in-supply-chain-management-industry/>

10 If this route does not work out

One exam or one attempt does not close the door. The same subjects also open these routes — entry is usually easier, and you can return to this field later.

- Logistics Manager
- Inventory Manager
- Port Operations Manager

11 Sources & further reading

1. Rajasthan Career Guidance – Supply Chain Manager — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%86%e0%a4%aa%e0%a5%82%e0%a4%b0%e0%a5%8d%e0%a4%a4%e0%a4%bf-%e0%a4%b6%e0%a5%8d%e0%a4%b0%e0%a5%83%e0%a4%82%e0%a4%96%e0%a4%b2%e0%a4%be-%e0%a4%aa%e0%a5%8d%e0%a4%b0%e0%a4%ac%e0%a4%82%e0%a4%a7%e0%a4%95/>

2. IIM Mumbai (Supply Chain) — <https://www.iimmumbai.ac.in/>
3. CAT – Official Website — <https://iimcat.ac.in/>
4. EICTA/IIT Kanpur – Supply Chain Salary India 2026 — <https://www.eicta.iitk.ac.in/knowledge-hub/supply-chain/supply-chain-management-salary-india-2026>
5. SCM Spectrum – Top Women in Supply Chain — <https://scmspectrum.com/scm-spectrum-features-top-10-women-in-supply-chain-management-industry/>

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