



हेल्थकेयर मैनेजर (स्वास्थ्यसेवा प्रबंधक)

A Healthcare Manager (Hospital Administrator) is responsible for running the entire operation of a hospital, clinic or health institution smoothly. They manage doctors, nurses and staff, handle budgets and procurement, ensure...



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/healthcare-manager

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Govt. Sr. Sec. School, Jethantri · ब्लॉक समदड़ी · बालोतरा (Block Samdari · Balotra)

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प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

A Healthcare Manager (Hospital Administrator) is responsible for running the entire operation of a hospital, clinic or health institution smoothly. They manage doctors, nurses and staff, handle budgets and procurement, ensure quality of patient services (admissions, billing, wards, emergency), and maintain accreditation such as NABH and government regulations. It blends medicine with management — you do not treat patients directly, yet by making the whole hospital better, safer and more affordable you touch thousands of lives. Demand for this role keeps rising across India's fast-growing private hospital chains, health-tech firms and public health system.

2 At a glance

Minimum qualification	Graduation + MHA/MBA (Hospital Administration)
Course duration	3-yr degree + 2-yr MHA/MBA
Starting salary	₹20,000–35,000/month
Work mode	Full-time management role in hospital/clinic

3 What you need

INTERESTS

- Deep interest in healthcare and helping people
- Interest in systems, processes and quality improvement
- Enjoy running organisations and managing teams and resources

ABILITIES

- Leadership and decision-making ability
- Analysing numbers, budgets and data
- Communication skills and staying calm under pressure

KEY SKILLS

- Hospital operations and coordinating departments (OPD, IPD, emergency)
- Human resources — recruitment, staffing and duty rosters
- Healthcare IT — HIS/ERP and medical records management
- Budgeting, procurement, billing and financial management
- Quality, patient safety and NABH/JCI accreditation standards
- Regulatory compliance and excellence in patient services

4 How to get there

- 1 After Class 12 (any stream; Science/Commerce helpful), complete a bachelor's degree.
- 2 Prepare for CAT/CMAT/MAT or an institute's entrance test (e.g. IIHMRU-MAT).
- 3 Do an MHA (Master of Hospital Administration) or MBA in Hospital/Health Management.
- 4 Intern at a hospital and start as an administrative executive/officer.
- 5 With experience, rise from department manager to hospital administrator and CEO.

MAIN EXAMS

- AIIMS INI-CET (for MD/MHA Hospital Administration)
- CAT / CMAT / MAT / XAT (MBA Hospital/Health Management)
- IIHMRU-MAT (IIHMR University, Jaipur entrance test)

5 Where to study**GOVERNMENT INSTITUTES**

- राजस्थान यूनिवर्सिटी ऑफ हेल्थ साइंसेज़ (RUHS) — Jaipur, Rajasthan (<https://www.ruhsraj.org/>)
- अखिल भारतीय आयुर्विज्ञान संस्थान (AIIMS) - हॉस्पिटल एडमिनिस्ट्रेशन विभाग — New Delhi (https://www.aiims.edu/index.php?option=com_content&view=article&id=655)
- टाटा इंस्टीट्यूट ऑफ सोशल साइंसेज़ (TISS) - MHA — Mumbai (<https://admissions.tiss.ac.in/view/10/admissions/ma-admissions/master-of-hospital-administration-mha/>)
- राष्ट्रीय स्वास्थ्य एवं परिवार कल्याण संस्थान (NIHFW) — New Delhi (<https://www.nihfw.ac.in/>)

PRIVATE INSTITUTES

- IIHMR यूनिवर्सिटी – MBA (हॉस्पिटल एवं हेल्थ मैनेजमेंट) — Jaipur, Rajasthan (<https://iihmr.edu.in/program/mba-hospital-and-health-management>)
- सिम्बायोसिस इंस्टीट्यूट ऑफ हेल्थ साइंसेज़ (SIHS) — Pune (<https://www.sihspune.org/>)
- मणिपाल एकेडमी ऑफ हायर एजुकेशन (MAHE) — Manipal, Karnataka (<https://manipal.edu/>)

ONLINE

- इग्नू – PG डिप्लोमा इन हॉस्पिटल एवं हेल्थ मैनेजमेंट — Online/Distance (<https://www.ignou.ac.in/>)
- स्किल इंडिया डिजिटल हब — Online (<https://www.skillindiadigital.gov.in/>)
- Coursera – हेल्थकेयर मैनेजमेंट कोर्स — Online (<https://www.coursera.org/browse/health/healthcare-management>)

FEES

At government institutes (AIIMS, RUHS, TISS) MHA/MBA fees are very affordable, roughly ₹30,000–2 lakh for the whole course. Private institutes cost more — for example, the two-year MBA (Hospital & Health Management) at IIHMR University, Jaipur has a total fee of about ₹13.5 lakh. Education loans and scholarships help manage the cost.

SCHOLARSHIPS

- राष्ट्रीय छात्रवृत्ति पोर्टल (NSP) (<https://scholarships.gov.in>)
- विद्यालक्ष्मी शिक्षा ऋण पोर्टल (<https://www.vidyalakshmi.co.in/>)
- Buddy4Study – स्कॉलरशिप्स (<https://www.buddy4study.com/>)
- सामाजिक न्याय एवं अधिकारिता विभाग, राजस्थान (<https://sje.rajasthan.gov.in/>)

6 What the work is like

WHERE YOU WORK

Private hospital chains, multi-specialty hospitals, nursing homes, diagnostic chains, government hospitals and medical colleges, health insurance and health-tech companies, and consulting firms.

WORK CULTURE

Typically 6 days a week, 9–10 hours a day; hospitals run 24x7 so you may be called in an emergency anytime. Work moves between office, wards and meeting rooms, needing coordination with many departments and people.

WHO HIRES

- Private hospital chains — Apollo, Fortis, Narayana Health, Max
- Government hospitals, medical colleges and State Health Missions
- Health-tech and tele-medicine companies (e.g. Practo, PharmEasy)
- Manipal, Medanta, AIIMS and other multi-specialty hospitals
- Diagnostic and lab chains (e.g. Dr Lal PathLabs, Metropolis)
- Health insurance companies and healthcare consulting firms

DEMAND (2026)

India's healthcare industry is expanding rapidly — new hospitals, growth into Tier-2/3 cities, health insurance (Ayushman Bharat) and health-tech are driving strong demand for skilled healthcare managers. Every large hospital needs trained managers to run operations, quality and finance, making this a stable and growing career.

7 Career growth

- 1 Administrative Executive / Officer
- 2 Department Manager (Operations/Quality/HR)
- 3 Hospital Administrator / Medical Superintendent
- 4 Chief Executive Officer (CEO) / Director

EARNINGS

Starting	₹20,000–35,000/माह
Mid level	₹50,000–1,00,000/माह
Senior level	₹2,00,000–5,00,000+/माह

Per sources like 6figr, a Hospital Administrator in India earns on average about ₹17 lakh/year (roughly ₹1.4 lakh/month), varying with experience and hospital size. CEOs/directors of large chains earn far more; government posts offer stable, secure pay.

8 The good parts · The challenges

The good parts

- A respected career that makes an impact in healthcare
- Strong demand and growth in a fast-expanding industry
- Clear path to CEO in both government and private sectors

The challenges

- Long hours and the pressure of 24x7 hospital responsibility
- Handling tension between patients, doctors and staff
- Good roles require an MHA/MBA and experience

9 Real-life journeys

Suneeta Reddy

Managing Director, Apollo Hospitals

Suneeta Reddy is Managing Director of Apollo Hospitals, a role she has held since 1989. With a background in financial management (including Harvard Business School), she has led Apollo's finance, expansion and strategy, driven hospital growth and digital transformation, and helped make Apollo one of Asia's most trusted healthcare groups. Her story shows that in healthcare management women can reach the very top and steer an entire hospital system.

Apollo Hospitals · <https://www.apollohospitals.com/management/ms-suneeta-reddy-managing-director>

Ashutosh Raghuvanshi

Managing Director & CEO, Fortis Healthcare

Dr. Ashutosh Raghuvanshi rose from cardiac surgeon to healthcare-management leader and is today Managing Director & CEO of Fortis Healthcare. Over a 26-year career he founded the Rabindranath Tagore International Institute of Cardiac Sciences in Kolkata and, as Group CEO of Narayana Health, ran operations across many hospitals. His journey shows how combining medicine with management lets a person lead a large hospital chain and bring better care to millions of patients.

Fortis Healthcare · <https://www.fortishealthcare.com/investor/11417>

10 If this route does not work out

One exam or one attempt does not close the door. The same subjects also open these routes — entry is usually easier, and you can return to this field later.

- Operations Manager
- Business Development Manager

- International Business Manager

11 Sources & further reading

1. Rajasthan Career Guidance – Healthcare Manager — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%b8%e0%a5%8d%e0%a4%b5%e0%a4%be%e0%a4%b8%e0%a5%8d%e0%a4%af%e0%a4%b8%e0%a5%87%e0%a4%b5%e0%a4%be-%e0%a4%aa%e0%a5%8d%e0%a4%b0%e0%a4%ac%e0%a4%82%e0%a4%a7%e0%a4%95-%e0%a4%b9/>
2. AIIMS Delhi – Department of Hospital Administration — https://www.aiims.edu/index.php?option=com_content&view=article&id=655
3. TISS Mumbai – Master of Hospital Administration — <https://admissions.tiss.ac.in/view/10/admissions/ma-admissions/master-of-hospital-administration-mha/>
4. IIHMR University, Jaipur – MBA Hospital & Health Management — <https://iihmr.edu.in/program/mba-hospital-and-health-management>
5. 6figr – Hospital Administrator Salary (India) — <https://6figr.com/in/salary/hospital-administrator--t>



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