



संचालन प्रबंधक (ऑपरेशन्स मैनेजर)

An Operations Manager is responsible for keeping an organisation's day-to-day working smooth, fast and cost-efficient. They coordinate production, processes, quality, inventory, supply chain and delivery so that the right goods...



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

career.gsssjethantri.in/#/career/operations-manager

राजकीय उच्च माध्यमिक विद्यालय, जेठन्तरी

Govt. Sr. Sec. School, Jethantri · ब्लॉक समदड़ी · बालोतरा (Block Samdari · Balotra)

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सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

An Operations Manager is responsible for keeping an organisation's day-to-day working smooth, fast and cost-efficient. They coordinate production, processes, quality, inventory, supply chain and delivery so that the right goods or services reach customers on time and at the lowest cost. They lead teams, improve processes, analyse data to remove bottlenecks and hit targets. From manufacturing, e-commerce and logistics to hospitals, banks and services, every industry needs this role, making it a stable, high-growth career in the management field.

2 At a glance

Minimum qualification	Graduate; MBA (Operations) preferred
Course duration	3-yr degree + 2-yr MBA
Starting salary	₹30,000–50,000/month
Work mode	Full-time management at plant/warehouse/office

3 What you need

INTERESTS

- Interest in improving and speeding up processes
- A liking for data and solving problems
- Enjoy leading teams and working with people

ABILITIES

- Logical thinking and data-analysis ability
- Decision-making under pressure
- Leadership and ability to work with people

KEY SKILLS

- Process optimisation and Lean/Six Sigma methods
- Data analytics and Excel/ERP reporting
- Team management and people leadership
- Problem-solving and root-cause analysis

- Supply chain and inventory management
- Communication and cross-department coordination
- Budgeting, cost control and project management

4 How to get there

- 1 After Class 12, complete a bachelor's degree in any stream (Commerce, Science, Engineering or Arts).
- 2 Take CAT or another MBA entrance and join an MBA in Operations/Supply Chain.
- 3 Add certifications like Lean, Six Sigma, SCM and data analytics.
- 4 Start as an operations executive/management trainee to gain hands-on experience.
- 5 With experience and results, rise to operations manager and on to head of operations/COO.
- 6 Entry is also possible straight from a degree via a supervisory role in a plant or warehouse.

MAIN EXAMS

- Common Admission Test (CAT) — for MBA at IIMs and top B-schools
- Other MBA exams like XAT, CMAT, MAT and Rajasthan RMCAAT

5 Where to study

GOVERNMENT INSTITUTES

- मालवीय राष्ट्रीय प्रौद्योगिकी संस्थान (MNIT) – प्रबंधन अध्ययन विभाग — Jaipur, Rajasthan (https://mnit.ac.in/dept_dms/admission)
- भारतीय प्रबंधन संस्थान (IIM) उदयपुर — Udaipur, Rajasthan (<https://www.iimu.ac.in/>)
- भारतीय प्रबंधन संस्थान (IIM) मुंबई (पूर्व NITIE) — Mumbai, Maharashtra (<https://www.iimmumbai.ac.in/>)
- भारतीय प्रबंधन संस्थान (IIM) अहमदाबाद — Ahmedabad, Gujarat (<https://www.iima.ac.in/>)

PRIVATE INSTITUTES

- आईआईएस (डीम्ड) विश्वविद्यालय – बिज़नेस स्कूल — Jaipur, Rajasthan (<https://www.iisuniv.ac.in/>)
- मणिपाल विश्वविद्यालय जयपुर – स्कूल ऑफ बिज़नेस — Jaipur, Rajasthan (<https://jaipur.manipal.edu/>)

ONLINE

- स्वयं (SWAYAM) – ऑपरेशन्स/सप्लाय चेन ऑनलाइन कोर्स — Online (<https://swayam.gov.in/>)
- एनपीटीईएल – ऑपरेशन्स मैनेजमेंट पाठ्यक्रम — Online (<https://onlinecourses.nptel.ac.in/>)

FEES

MBA fees at government institutes are relatively low — about ₹50,000–2 lakh per year at MNIT Jaipur and state universities, while IIMs charge roughly ₹15–25 lakh total for the two-year MBA. Private B-schools can cost about ₹3–12 lakh.

SCHOLARSHIPS

- राष्ट्रीय छात्रवृत्ति पोर्टल (NSP) (<https://scholarships.gov.in>)
- मुख्यमंत्री उच्च शिक्षा छात्रवृत्ति – राजस्थान (SJE) (<https://sje.rajasthan.gov.in/>)
- Buddy4Study – MBA Scholarships (<https://www.buddy4study.com/scholarships/mba>)

6 What the work is like

WHERE YOU WORK

Manufacturing plants, warehouses and distribution centres, e-commerce fulfilment centres, logistics hubs, hospitals, banks, IT/BPO and service-company offices.

WORK CULTURE

Usually a full-time job, 5–6 days a week; because operations run 24x7, shifts, weekend and festival duty are common. The work is target-driven and high-responsibility, but growth is fast. Opportunities for women and persons with disabilities are also growing.

WHO HIRES

- | | |
|---|--|
| • Manufacturing and auto companies (e.g. Maruti Suzuki, Tata, Mahindra) | • E-commerce and retail firms (e.g. Amazon, Flipkart, Reliance Retail) |
| • Logistics and supply-chain companies (e.g. Delhivery, Blue Dart, DHL) | • FMCG and pharma companies (e.g. Hindustan Unilever, ITC, Sun Pharma) |
| • Services — banks, hospitals, IT/BPO and hotel chains | • Startups, government PSUs and cooperative organisations |

DEMAND (2026)

With the rapid expansion of manufacturing, e-commerce and logistics in India, plus 'Make in India' and supply-chain modernisation, demand for skilled operations managers keeps rising. Every industry needs them to cut costs and raise efficiency, making it one of the most stable and in-demand roles in the management field.

7 Career growth

- 1 Operations Executive / Management Trainee
- 2 Operations Manager
- 3 Head of Operations / General Manager
- 4 Chief Operating Officer (COO)

EARNINGS

Starting	₹30,000–50,000/माह
Mid level	₹60,000–1,20,000/माह
Senior level	₹1,50,000–4,00,000+/माह

Per Indeed, an Operations Manager in India earns an average base of about ₹32,000/month at the entry level, rising sharply with experience — per 6figr, experienced operations managers average around ₹18–19 lakh per year. At head-of-operations and COO levels, pay is several times higher.

8 The good parts · The challenges

The good parts

- In demand across every industry — broad options from manufacturing to e-commerce
- Fast growth with a clear path up to COO
- Practical use of leadership, problem-solving and data skills

The challenges

- Constant pressure and accountability for targets and deadlines
- Work often required on shifts, weekends and festivals
- Stress of instantly resolving sudden problems (supply, machine, staff)

9 Real-life journeys

Akhil Saxena

Vice President – Customer Fulfilment Operations (APAC, MENA & LATAM), Amazon

Akhil Saxena joined Amazon India in 2013 and built the country's fulfilment network almost from scratch — from a single warehouse to over 60 fulfilment centres. Before Amazon he spent nearly two decades in manufacturing and quality at Unilever and led supply chain at RPG. His remit steadily grew to include supply chain, transportation and last-mile delivery, and today he oversees operations across Asia-Pacific, the Middle East and Latin America. His journey shows how deep expertise in operations and supply chain can build world-class leadership.

About Amazon India · <https://www.aboutamazon.in/news/operations/it-wouldnt-be-enough-even-if-i-say-thank-you-a-thousand-times-to-our-partners-associates>

Aruna Jayanthi

Former CEO, Capgemini India; Managing Director, Capgemini

Aruna Jayanthi studied management at NMIMS Mumbai and joined Capgemini in 2000, playing a key role in building the company's offshore and delivery capability in India. Leading large-scale operations and outsourcing services, she rose to become CEO of Capgemini India and then Managing Director of its Asia-Pacific and Latin America business. Fortune India and Business Today repeatedly named her among India's 'Most Powerful Women'. Her story shows how excellence in operations and delivery can take women to the top of management.

Wikipedia · https://en.wikipedia.org/wiki/Aruna_Jayanthi

10 Sources & further reading

1. Rajasthan Career Guidance – Operations Manager — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%b8%e0%a4%82%e0%a4%9a%e0%a4%be%e0%a4%b2%e0%a4%a8-%e0%a4%aa%e0%a5%8d%e0%a4%b0%e0%a4%ac%e0%a4%82%e0%a4%a7%e0%a4%95-%e0%a4%91%e0%a4%aa%e0%a4%b0%e0%a5%87%e0%a4%b6%e0%a4%a8%e0%a5%8d%e0%a4%b8/>

2. Indeed – Operations Manager Salary (India) — <https://in.indeed.com/career/operations-manager/salaries>
3. 6figr – Operations Manager Salary 2026 — <https://6figr.com/in/salary/operations-manager--t>
4. CAT Official Website — <https://iimcat.ac.in/>
5. Careers360 – MBA in Operations Colleges — <https://bschool.careers360.com/colleges/list-of-mba-in-operations-management-colleges-in-india>

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