



SAARTHI - सारथी

करियर मार्गदर्शन पोर्टल · Career Guidance Portal

"सही मार्गदर्शन, उज्ज्वल भविष्य।"

करियर शीट · CAREER SHEET

रीटेल कैशियर

A Retail Cashier is the heart of the payment counter at any shop, supermarket or showroom. When customers buy items, the cashier scans the barcodes or enters them into the POS machine, generates the bill, states the total and...



Scan for everything on this career

Salary, exams, colleges, the routes in and the steps after — all on the portal.

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राजकीय उच्च माध्यमिक विद्यालय, जेठन्तरी

Govt. Sr. Sec. School, Jethantri · ब्लॉक समदड़ी · बालोतरा (Block Samdari · Balotra)

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सुशील कुमार शर्मा

प्रधानाचार्य, रा.उ.मा.वि. जेठन्तरी · मास्टर ट्रेनर
Principal, GSSS Jethantri · Master Trainer



श्री चेनाराम चौधरी

प्रधानाचार्य, डाइट बाड़मेर
Principal, DIET Barmer



श्रीमती संघमित्रा

वरिष्ठ व्याख्याता, डाइट बाड़मेर (सहयोग)
Sr. Lecturer, DIET Barmer (Support)



भरत चौधरी

अभिकल्पना व विकास · व्याख्याता (इतिहास)
Designed & developed · Lecturer (History)

विशेष धन्यवाद · SPECIAL THANKS



सुरेन्द्र सिंह राठौड़

व्याख्याता (इतिहास) · रा.उ.मा.वि. कानाना



सुरेश कुमार सैन

व्याख्याता (भूगोल) · रा.उ.मा.वि. रामसीन मूंगड़ा



वनिता कुमारी

व्याख्याता (इतिहास) · रा.उ.मा.वि. रामसीन मूंगड़ा



कमलेश चौधरी

व्याख्याता (राजनीति विज्ञान) · रा.उ.मा.वि. टापरा

करियर मार्गदर्शन कार्यशाला, डाइट बाड़मेर (14-17 जुलाई 2026) में विकसित व लोकार्पित
Developed & unveiled at the Career Guidance Workshop, DIET Barmer (14-17 July 2026)

यह एक स्वतंत्र परियोजना है, जो सरकार की आधिकारिक करियर-मार्गदर्शन सामग्री पर आधारित है। · An independent project based on the Government's official career-guidance content.

1 About this career

A Retail Cashier is the heart of the payment counter at any shop, supermarket or showroom. When customers buy items, the cashier scans the barcodes or enters them into the POS machine, generates the bill, states the total and accepts payment by cash, card, UPI or voucher, handing over a correct receipt. At the end of the shift they reconcile the cash drawer, handle returns and refunds, and deal politely with every customer. It is a clean, seated, trust-and-numbers based role that gives Class-10-pass youth steady employment in India's fast-growing retail industry.

2 At a glance

Minimum qualification	Class 10 pass + age 18 (NSQF Level 2)
Course duration	About 1.5–3 months
Starting salary	₹10,000–14,000/month
Work mode	Full-time job at a shop/store cash counter

3 What you need

INTERESTS

- Enjoy meeting new people and helping customers
- Interest in handling money, bills and accurate numbers
- Prefer working in a clean, organised counter environment

ABILITIES

- Quick, accurate arithmetic and numerical ability
- Honesty, trustworthiness and attention to detail
- Good communication with patience and politeness

KEY SKILLS

- Operating POS machines & billing software and scanning barcodes
- Reconciling the cash drawer and preparing end-of-day cash reports
- Customer service, courteous conduct and handling returns/refunds
- Basic computer use and receipt/invoice management
- Accepting cash, card, UPI and voucher payments and giving change
- Fast, accurate numeracy and basic bookkeeping
- Cash-counter security procedures and spotting fake notes

4 How to get there

- 1 Complete Class 10 and reach the age of 18.
- 2 Enrol in a Retail Cashier (NSQF Level 2) or Retail Associate course at an NSDC/RASCI-affiliated centre.
- 3 Take free training and placement support from RSLDC/PMKVY centres in Rajasthan.
- 4 Practise POS/billing software, UPI payments and basic computer skills.
- 5 Start as a cashier/billing assistant in a supermarket or store.
- 6 With experience, rise to head cashier and on to store supervisor/manager.

5 Where to study**GOVERNMENT INSTITUTES**

- राजस्थान कौशल एवं आजीविका विकास निगम (RSLDC) — Jaipur, Rajasthan (<https://livelihoods.rajasthan.gov.in/rsldc/>)
- राष्ट्रीय कौशल विकास निगम (NSDC) – प्रशिक्षण केंद्र खोजें — All-India network (<https://www.nsdcindia.org/find-nsdc-training-centre>)
- जन शिक्षण संस्थान (JSS) — Various districts of Rajasthan (<https://nsdcindia.org/find-nsdc-training-centre-jss/>)
- एनआईओएस व्यावसायिक प्रशिक्षण केंद्र — Online / locate nearest centre (<https://voc.nios.ac.in/registration/locate-study-centre>)

PRIVATE INSTITUTES

- Retailers Association's Skill Council of India (RASCI) — All-India / Mumbai (<https://www.rasci.in/>)

- RASCI राष्ट्रीय व्यावसायिक मानक (रिटेल कैशियर/एसोसिएट QP) — All-India (NSDC listing) (<https://nsdcindia.org/nos-listing/32>)

ONLINE

- स्किल इंडिया डिजिटल हब — Online (<https://www.skillindiadigital.gov.in/>)
- एनएसडीसी – प्रशिक्षण केंद्र खोजें — Online (<https://www.nsdcindia.org/find-nsdc-training-centre>)

FEES

Under most government schemes (NSDC, RASCI, RSLDC, PMKVY, JSS) Retail Cashier training is free or very low-cost. Private retail/billing and Tally-based courses can cost roughly ₹3,000–15,000.

SCHOLARSHIPS

- राष्ट्रीय छात्रवृत्ति पोर्टल (NSP) (<https://scholarships.gov.in/fresh/onlineInstituteSearchIndex>)
- Buddy4Study – ITI/Vocational Scholarships (<https://www.buddy4study.com/article/iti-scholarships>)
- SJE Rajasthan Scholarships (<https://sje.rajasthan.gov.in/>)

6 What the work is like

WHERE YOU WORK

Supermarkets, hypermarkets, grocery and department stores, apparel and electronics showrooms, mall retail outlets, petrol pumps and pharmacy cash counters.

WORK CULTURE

Typically 8–10 hours a day, 6 days a week; overtime and shift duty are common during festival and sale seasons. It involves long hours standing/sitting at the counter and working fast during rush hours. The field offers good opportunities for women and persons with disabilities too.

WHO HIRES

- | | |
|--|--|
| • Reliance Retail (Reliance Smart, Fresh, Trends, Digital) | • DMart (Avenue Supermarts) |
| • Vishal Mega Mart and Big Bazaar/Smart Bazaar | • Electronics retailers like Croma and Reliance Digital |
| • More Retail, Spencer's and Lulu Hypermarket | • Local supermarkets and grocery chains in Jaipur, Jodhpur, Kota, etc. |

DEMAND (2026)

India's organised retail industry is growing fast — new supermarkets, malls and showrooms open in every city and town, and every store needs cashiers for billing. The rise of digital payments and UPI has further increased demand for POS-skilled cashiers. In Rajasthan cities like Jaipur, Jodhpur, Udaipur and Kota it is a stable entry-level job with clear scope to become a supervisor and manager with experience.

7 Career growth

- 1 Retail Cashier / Billing Executive
- 2 Head Cashier / Senior Cashier
- 3 Department / Store Supervisor
- 4 Store Manager

EARNINGS

Starting	₹10,000–14,000/माह
Mid level	₹16,000–24,000/माह
Senior level	₹28,000–45,000+/माह

Per PayScale (2026), a Cashier in India earns on average about ₹2.5 lakh/year (~₹20,000/month), with freshers around ₹1.9 lakh/year (~₹16,000/month) and experienced staff up to ₹3.7 lakh/year. Becoming a head cashier, supervisor and then store manager raises income considerably. Large retail chains also offer incentives and benefits alongside salary.

8 The good parts · The challenges**The good parts**

- A stable job for Class-10 pass with short training and quick entry
- Plenty of opportunities in every town in the growing retail industry
- A clear path from cashier to head cashier, supervisor and store manager

The challenges

- Accountability for cash-drawer shortages and pressure to stay accurate
- Long hours, overtime during festivals/sales and shift duty
- Pay is limited at entry level and work can be repetitive

9 Real-life journeys

Doug McMillon

Former President & CEO, Walmart

Doug McMillon began at Walmart in 1984 as a teenager doing an hourly job unloading trucks and picking orders at a distribution centre for \$6.50 an hour — just to fund his studies. Through hard work, a habit of raising his hand for new responsibilities and constant learning, he rose through store and buying roles to become CEO of the world's largest retailer in 2014. His story shows that even the humblest retail-floor job — whether cashier or store helper — can lead to the very top through diligence and a hunger to learn.

Fortune · <https://fortune.com/2025/11/14/walmart-ceo-doug-mcmillon-retirement-how-he-got-his-start-at-number-1-fortune-500-company/>

Karthika S

Store Manager, Reliance Trends

Karthika S started on the store floor at Reliance Retail and, progressing from Department Manager in 2017, rose to become Store Manager at Reliance Trends, supported by the company's 'EmpowerHer' programme that groomed her for a leadership role. Her rise inspires every girl who wants to start in an entry-level retail job like cashier, billing or customer service and, through skill and dedication, reach store manager.

Reliance Retail · <https://www.tipranks.com/news/private-companies/reliance-retail-emphasizes-leadership-development-and-gender-focused-talent-pipeline>

10 Sources & further reading

1. Rajasthan Career Guidance – Retail Cashier — <https://cg.rajasthan.gov.in/careerguidance/hi/career/%e0%a4%b0%e0%a5%80%e0%a4%9f%e0%a5%87%e0%a4%b2-%e0%a4%95%e0%a5%88%e0%a4%b6%e0%a4%bf%e0%a4%af%e0%a4%b0/>
2. Retailers Association's Skill Council of India (RASCI) — <https://www.rasci.in/>
3. AmbitionBox – Cashier Salary — <https://www.ambitionbox.com/profile/cashier-salary>
4. PayScale – Cashier Salary (India) — <https://www.payscale.com/research/IN/Job=Cashier/Salary>
5. National Scholarship Portal — <https://scholarships.gov.in>



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